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## Job Vacancy for Sales Executive

InfiniTIX Solutions Ltd is looking for Sales Executives with following job description with Minimum of 2 years' experience.

Interesting candidates can apply on Email: [careers@infinetixsolutions.com](mailto:careers@infinetixsolutions.com) .

The candidate for this position will excel at creating and closing new opportunities. By using a consultative approach to selling, this person will use their expertise to identify and qualify leads, leading to sales opportunities with both new and existing customers.

### **Responsibilities**

- Sales and Marketing of company products.
- Contacting and coordinating with the clients.
- Successfully create business from new and existing customer accounts
- Manage complex negotiations with senior-level executives
- Build rapport and establish long term relationships with customers
- Sending quote, invoices and orders.

### **Qualifications**

- 2-5 years' experience in sales.
- Experience and working in ICT will be preferred
- Demonstrable Good track record of achievements
- Excellent written and verbal communication skills in English and French.
- Good interpersonal skills